

We Are Essex Builders

Your First Choice Among Builders

There's a reason Essex is the number one choice for owners and developers throughout the region: We go further to ensure our clients' success. Founded in 1984, Essex is the region's leading full-service general contracting and construction management firm, with expert services encompassing all phases of your project and a reputation for excellence.

Whether you're a developer with decades of experience or an entrepreneur who needs guidance on your first project, you deserve to partner with professionals who have a passion for providing the highest level of individualized service. Essex leverages the most current techniques to deliver the best in project management, client services, building technologies and construction practices to meet your project goals and exceed your expectations.

[PHOTO: group photo of staff]

Relationships Are Our Foundation

Link to: <https://www.essexbuilderscorp.com/#>

Collaboration, integrity and trust are at the core of how we deliver our services. Our staff, from the home office to the job site, are known for treating clients and partners with the utmost transparency, honesty, and understanding of their circumstances. These values make Essex "the trusted source" among owners, subcontractors, architects, and vendors.

The complexity of construction projects can be stressful for anyone. Owners and investors with disparate experience seek varying levels of support when dealing with planning issues, deadlines, budgets, workers and quality control. Our client-centered approach puts your needs up front, working as an extension of your team and keeping your best interests top of mind.

"[From pre-construction through completion of our \$6M+ facility], Essex personnel have displayed intelligence, helpful experience and solution, a willingness to collaborate, operational discipline, sincere commitment to quality, great communication, professionalism, and human decency.

--Jeremy Bromberg, Chief Operating Officer, MassMedicum Corp.

Experience at Our Fingertips

[PHOTO: Maybe a job-site photo]

When approaching any project, we draw from a wealth of experience. Founded by successful developers and construction industry veterans, our leadership team has walked in your shoes. Founder Dave O'Neil began the company over 35 years ago with a degree in Building Construction Technology from Wentworth Institute of Technology in Boston. President Michelle O'Neil extends her knowledge as a developer with a background in commercial real estate finance and investment.

Others on our team bring 30 or more years of construction industry experience. As we grow, we recruit the “best and brightest,” meticulously training new team members according to our exacting standards. The work of our estimators, project managers, superintendents, schedulers, and onsite workers reflects our focus on strong communication, both with you as job progresses, and with the home office should any concerns arise.

Our Projects

With a portfolio of successful projects in excess of \$1 billion, Essex has worked with clients in a wide variety of industry sectors on different size projects, both suburban and urban.

[3-4 PROJECT PHOTOS]

Commercial Space	New & Cutting-Edge Industries
Retail Space	Community Development Projects
Senior Living Facilities	Industrial Real Estate
Hospitality Venues	Health Care
Biotechnology	Cannabis/Grow Facilities
Mixed Use Properties	Education & Institutional Projects

[Question: Do you want a sidebar with a detailed list of projects by category?]

[TESTIMONIAL: 1) from a repeat client or architect, possibly with different types of projects; (2) from an especially complex project; or (3) from a specific project/industry you’d like to highlight.]

Our Services

Link to: <https://www.essexbuilderscorp.com/the-essex-advantage>

Key Points:

We offer a variety of project arrangements—including general contracting, construction management, consulting, or a tailor-made combination—to provide the support you need, however and whenever you need it. From conceptual budgeting, to pre-construction, through end-of-construction occupancy, we’ll provide the project implementation and oversight you require.

[Note: Possible sidebar below:]

Simply your project with these services:

- Budgeting
- Completion of paperwork
- Selection of sub-contractors
- Development and implementation of schedules
- Sourcing third parties
- Teaming up owners and architects

- ...and more

Whatever your scope of services, we do all we can to make sure that your project runs smoothly, according to plan. Essex applies smart construction processes, featuring the latest technologies for construction, project management, and communication technologies. In the background, we monitor industry trends, regulations and other factors that may impact your project.

[Note: The “safety” section below can be inline, boxed or in a sidebar:]

Our people make all the difference, as do yours, making safety a number one priority. Our safety-first policies include:

- Project-specific safety plans
- OSHA 30 certification of all supervisors
- CPR-certified site personnel
- Award-winning safety programs for employees, clients, and subcontractors

[TESTIMONIAL: Try to get one focusing on successful use of technology and/or work efficiency]

[Note: Use icons from the website for each service]

- **General Contracting**

This traditional “Design, Bid, then Construct” method is completed for a fixed-price, according to work that conforms to pre-determined plans, architect’s specifications, and upon resolution of any program issues.

How You Benefit:

- Reliable estimates are broken down into detailed job components for step-by-step success.
- Timelines are well organized, accompanied by logistics plans and schedules.
- Superior project management results in efficiency and exceptional attention to detail.
- All services are completed on time, on budget, and at the highest quality.

- **Design/Build**

Design-phase collaboration between Essex, the architect and the project team provides maximum coordination between all parties, single-entity responsibility, and a combined design and building proposal that allows for fast-tracking early-phase construction.

How You Benefit:

- Essex provides full accountability for dates, costs, and quality.
- Establishing overall costs and requirements early on delivers a rapid return on investment.
- Centralized design and construction knowledge propel excellence and innovation.
- Accelerated project schedules speed occupancy.

- **Construction Management**

When you harness the full power of Essex’s expertise and construction management system, owners, architects, and consultants gain a pivotal resource. Our ongoing guidance on costs, scheduling, and constructability leads to increased predictability—and fewer surprises. By integrating all technical and management services, you gain value at all stages, from commissioning through occupancy.

How You Benefit:

- Comprehensive management streamlines schedules and optimizes costs.

- Consistent oversight assures Essex-level quality at every point in the process.
- Our experienced estimators and business managers help you realize substantial savings.
- A seamless transition from one phase to the next promotes earlier occupancy.

[TESTIMONIAL: From Construction Management service client]

[PHOTO: Architect and/or engineer working with others]

• **Program Management and Consulting**

[Note: This option isn't in the "Essex Advantage" graphic. Can incorporate it per the graphic below, which includes a few other explanatory notes for the designer.]*

When the greatest immediacy is called for, Essex can place an expert in-house to take on program management responsibility for the entire project. We can also provide a knowledgeable consultant on an as-needed basis. In either case, you get a highly qualified internal resource with the definitive connection to the broader Essex team.

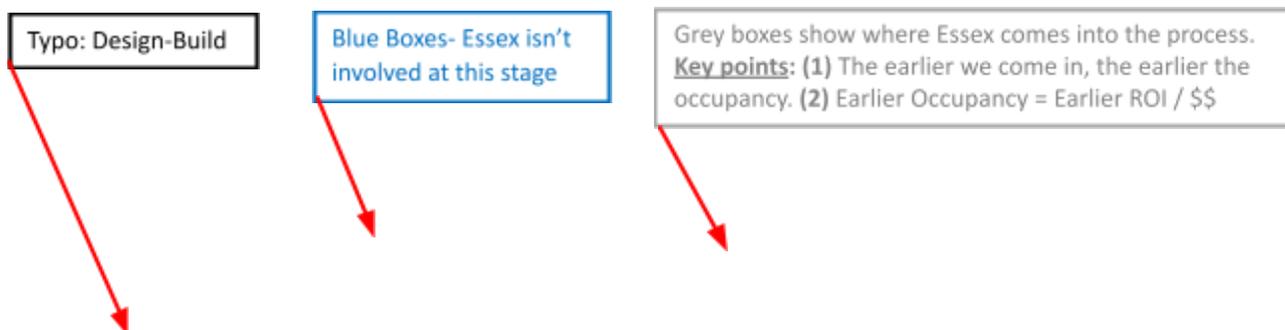
How You Benefit:

- Your in-house expert is fully backed by the Essex technical services team.
- Your program manager has "single source" responsibility for all elements of the job.
- Our consultants are available for pre-planning, identification of solutions to complex pre-construction and construction issues, architect and engineer selection, program evaluation, and pre-construction technical consulting.
- *Owner's representative option:* We can provide an expert to advise on all aspects of the project, with a direct line of report to the owner.

The Essex Advantage

[Link to: <https://www.essexbuilderscorp.com/the-essex-advantage>]

Every project is unique and comes with its own set of challenges and goals, scope of work, timeline and budget. Essex gives you the flexibility of approaching your project in the way that's right for you.



Project Approach	Project Phase				
Design-Bid-Construct	Design Phase – Drawings – Final Specs		Bid/Award through Construction Phase		Occupancy
Design-Bid	Early Design Phase	Design & Construction Proposed Simultaneously Enables Fast-Tracking Construction			Early Occupancy \$\$ Savings
Construction Management	Builder Input in Design Phase	Budget Set	Revised Cost Guaranteed	Fast-Track Occupancy	Earliest Occupancy \$\$\$ Savings
Program Management and Consulting Options					Value- Added Support

*These 2 new blue-gray boxes reflect "Services" body copy.

[MAIN CTA]

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Essex Builders Corp.

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Directions

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